

2

Supervising Technical Staff



Who should take this course?

This course is designed for managers looking to improve their ability to lead staff to higher performance and greater job satisfaction. The focus is on the critical first step of transitioning ones' mindset from "me" to "we" through increased awareness of ones' behaviors and belief systems. Team leadership is based on trust through the proven principles of the Performance Trilogy®

Course Description

This course will describe in detail how to manage the difficult transition from technical leader and colleague to player-coach. The principles of the Performance Trilogy® will be used to gain control of your managerial assignment and align the desires of your staff and your personal goals with the needs of the organization. The focus will be on understanding the five key principles of effective management and improving your productivity and communication skills.

Course Outcomes:

By the end of this course you will be able to:

- Explain how you can significantly increase your impact on an organization through leverage
- Uncover your hidden mindsets and belief systems that can derail your management career
- Dramatically improve your productivity and work outputs that matter
- Enjoy the process of discovering the hidden talents of your staff
- Effectively coach your staff to develop their potential and improve their performance
- Reduce stress by converting confrontation into cooperation

Textbook & materials will be provided:

- *Leading Science and Technology-Based Organizations*, Anthony Graffeo, PhD
- *Becoming a Manager*, Linda A. Hill

Course Format

The course consists of 6 modules and can be taught on-site (3 days); on-line (6 weeks); or a hybrid combination of both. Participants will be expected to prepare for the course in advance and submit lesson assignments for each learning module.

Contact us and let us dramatically improve your staff engagement.



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