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Leading Technical Projects



Who should take this course?

This course is designed for project managers looking to improve their performance and reduce their stress levels when leading technical projects. The focus is on going beyond basic project management 101 towards project leadership based on the proven principles of the Performance Trilogy®. The focus is on learning and practicing the tools necessary to balance the needs of project staff, clients, and the organization.

Course Description

This course will go beyond traditional project management training with the emphasis on developing and implementing a strategy that satisfies the needs of the three major project stakeholders; staff, client and organization. The principles of the Performance Trilogy® will be used to plan, develop and communicate a strategy to all three stakeholders and executing that strategy by balancing their needs. The focus will be on understanding, managing and communicating potential conflicts among all three stakeholders.

Course Outcomes:

By the end of this course you will be able to:

- Describe the critical role that your project plays in your organization's success
- Better understand how to determine your client's key requirements
- Develop and manage a client relationship
- Identify and build a project team
- Lead your project team through effective delegation and integrate the team by being the glue
- Protect the company's reputation and manage its risk
- Keep your manager well informed
- Develop lessons learned for future projects

Textbook & materials will be provided:

- *Leading Science and Technology-Based Organizations*, Anthony Graffeo, PhD

Course Format

The course consists of 6 modules and can be taught on-site (3 days); on-line (6 weeks); or a hybrid combination of both. Participants will be expected to prepare for the course in advance and submit lesson assignments for each learning module.

Contact us and let us dramatically improve your staff engagement.



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